



Healthcare and Life Science (HCLS) Testing Services Overview

Agenda

- » Corporate Overview
- » HCLS Testing Expertise
- » Engagement Models
- » Key Differentiators
- » Next Steps



Corporate Overview

- » World's leading Independent Testing Services Organisation
- » Corporate Headquarters in London, UK
- » Global Delivery Team with over 1000+ Test Consultants
- » Dedicated TCoE's with "Cloud Enabled" Test Labs
- » Smart Tools™ for accelerated testing and ROI
- » First Independent Software Testing Services Company to be rated at CMMI-SVC v1.3 Maturity Level 3
- » Public Listed & ISO 27001 certified
- » Trusted Partner for Leading SMEs, ISVs and Enterprises



Representative Clients



We Would Like to Understand!

- » Portfolio Overview
- » QA Organisation Structure
- » Current QA Challenges
- » Testing Tool Landscape
- » Priorities & Future Road Map



Service Offerings



Test Center
of Excellence



Test the
Cloud



Mobile
Testing



Big Data
Testing



Test Advisory
Services



Functional
Testing



Regression
Testing



Test
Automation



Performance
Testing



Security
Testing



Compatibility
Testing



Globalisation
Testing

Value Proposition

- » IP led services to accelerate QA efforts
- » Delivered by career testers who are passionate about testing
- » Tiered governance centered around Customer Satisfaction
- » Powered by Cigniti Test Methodology (built with decade of experience & industry best practices)
- » ISEB™, ISTQB™, and Prince 2™ qualified professionals
- » Dedicated R&D team fostering innovation and thought leadership

Static Requirements Analyzer

iGenerate Test Scenarios

Test Optimizer

Web Services Validator

Automation Acceleration Kit

Performance Analyzer

CIO Dashboards

TestCloud™

Analyze • Automate • Accelerate

Smart Tools - Overview

- » Test Engineering ideas translated into Smart Tools
- » Built leveraging a decade of experience addressing industry challenges
- » Point solutions for gaps that are not addressed by the market tools
- » Seamless Integration with leading market tools
- » Pro Agile & Test Driven Development
- » Cloud-enabled with **Pay-As-you-Go** model

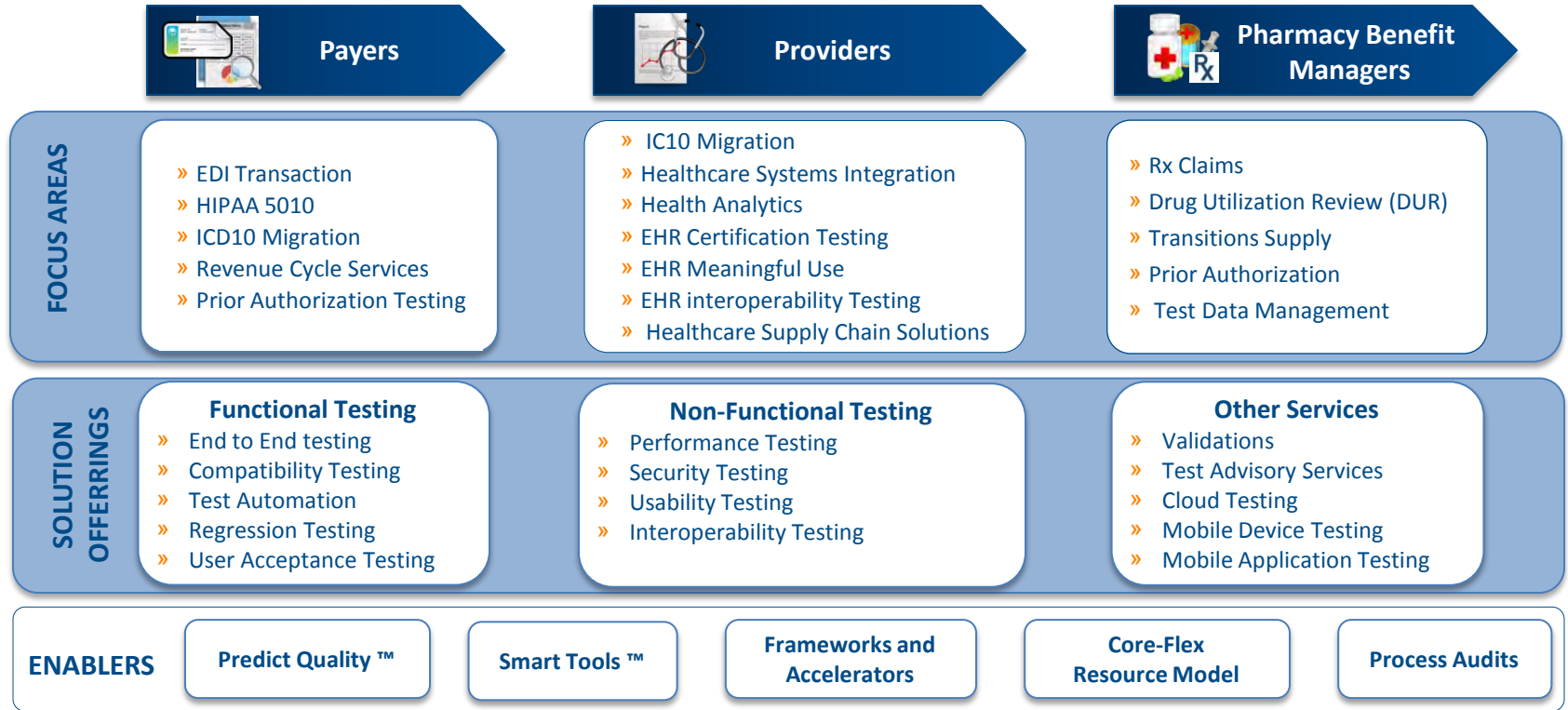
Healthcare Expertise

Healthcare Industry Expertise



- » Experience across all areas of Healthcare value chain
- » Comply with regulatory changes
- » Trained & Certified, Testing professionals familiar with healthcare applications
- » Regulatory Compliant Quality Processes
- » Customer centric dedicated teams
- » In house domain training and certification for healthcare resources

Health Care Offerings



CUBE™ Methodology for Global Test Service Delivery

Engagement Model

Co Augmentation

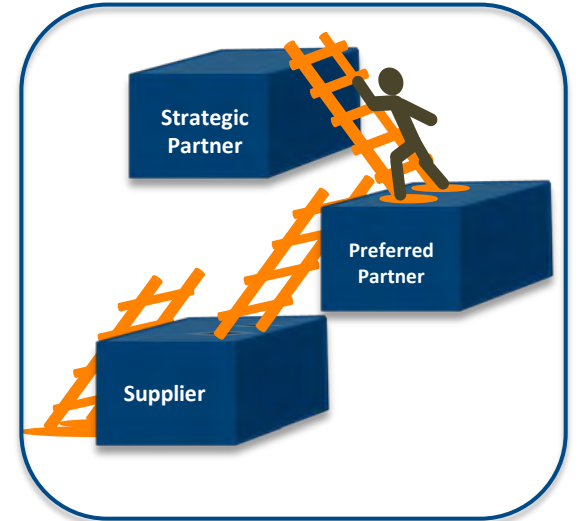
- » Shared responsibilities
- » Onsite team supports strategy, planning, coordination and provides Thought Leadership
- » Offshore team supports Test case authoring and Test execution
- » Flexible resourcing model (Core Team + Flex Team)
- » Supported by Test Experts

Managed Testing Services

- » Cigniti owns end-to-end QA responsibilities
- » Metrics and Measurement for effective SLA tracking
- » IP and Thought Leadership
- » Executive oversight
- » Outcome based pricing with SLAs
- » Supported by Test Experts and R&D support

Testing as a Service

- » Cloud based offerings for Mobile, Performance and Test Automation
- » On-demand access, pay-as-you-go model
- » Metrics and Measurement for effective SLA tracking
- » Custom Billing Options
- » Outcome based pricing with SLAs
- » Supported by Test Experts and R&D support



Time & Material

Fixed Bid

Monthly Retainer

Shared Governance



Why Cigniti?



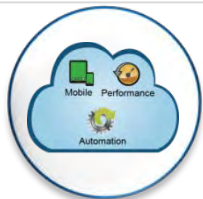
Independent Testing

- » Niche Player
- » Unbiased
- » Industry Leader in IV & V
- » Certified & Passionate Career Testers
- » 100% Revenues from testing



Smart Tools for the life cycle

- » IP-led testing services
- » Deployed at no charge
- » Accelerates events across Software Test Life Cycle
- » SDLC agnostic



Test Cloud

- » First organisation to offer Testing services on Cloud
- » Flexible Pay as you go models
- » No upfront CAPEX



Test Accelerators

- » Test Accelerators at no charge
- » ERP Test Accelerators for SAP & Oracle
- » Test Accelerators to support web 2.0 and POS



Certified for Services

- » Reusable process asset library
- » World's first CMMI - SVC v1.3
- » ISO 27001 Compliant Delivery Center



Agility

- » 100% focus and specialization in Testing
- » Flexible engagement models
- » Agile in functioning
- » Executive team involvement



CignitiCUBE™

Global Engagement Model

Collaborate



Leverage



Measure



Govern



Innovate



Ensure



Next Steps



- » Agree on the following for the next meeting
 - » Topics of interest
 - » Time frame
 - » Audience

Contact Information

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Thank You